LANTERN

AI Momentum

Scale AI for Real Enterprise Impact

Microsoft Solutions Partner

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Lantern is a Microsoft Dedicated Partner for the AI Era

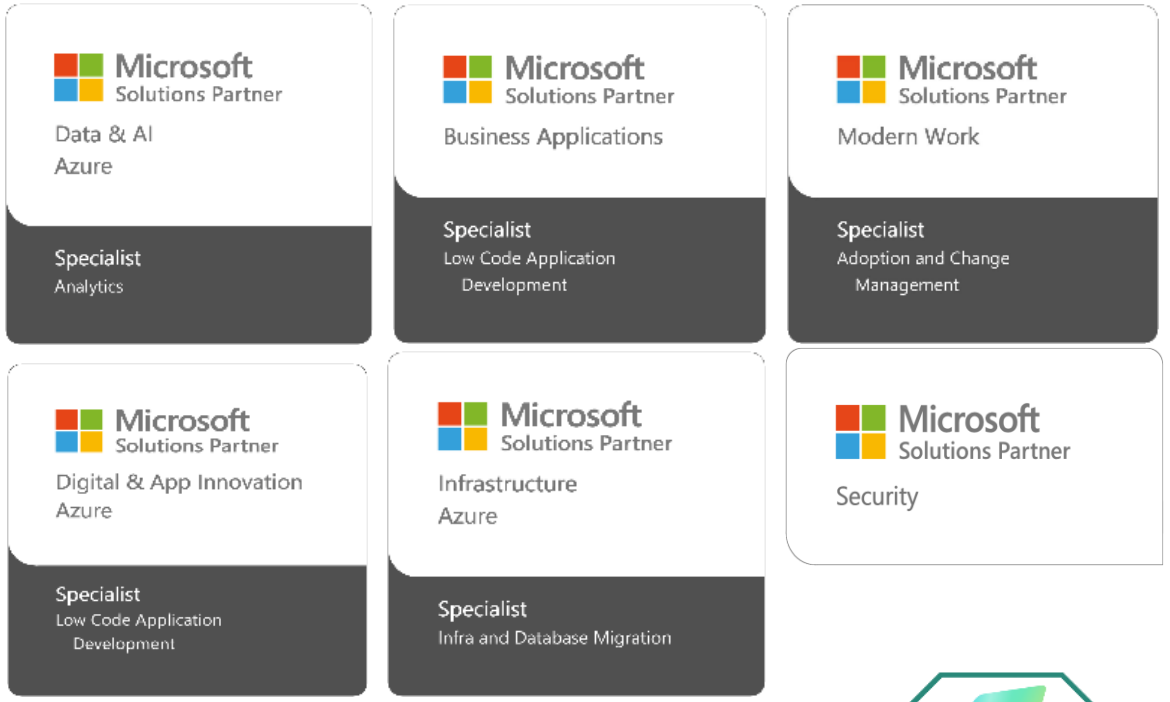
Scaling AI from **vision to value** requires **end-to-end capabilities**

20+
Years

4,500+
Successful Projects

100%
Onshore

85%
Repeat Clients



GitHub
Solution Partner

AICPA SOC 2
aicpa.org/soc4so

Fabric Featured Partner
Microsoft

Today's Discussion

- The State of AI Adoption
- Barriers & Challenges
- Overcoming Barriers
- Takeaways

> This AI modeling is an excellent way to use our vast data to mitigate risks effectively.
>
> *- Brian Bartal*
> *Chief Safety Officer*

unifi

Transforming Safety & Ground Operations in NORAM with AI

CHALLENGE

Improve safety by reducing employee injuries and aircraft ground damage.

OUTCOME

Developed a predictive analytics solution that identifies potential risks and takes preventative measures 10 days in advance.

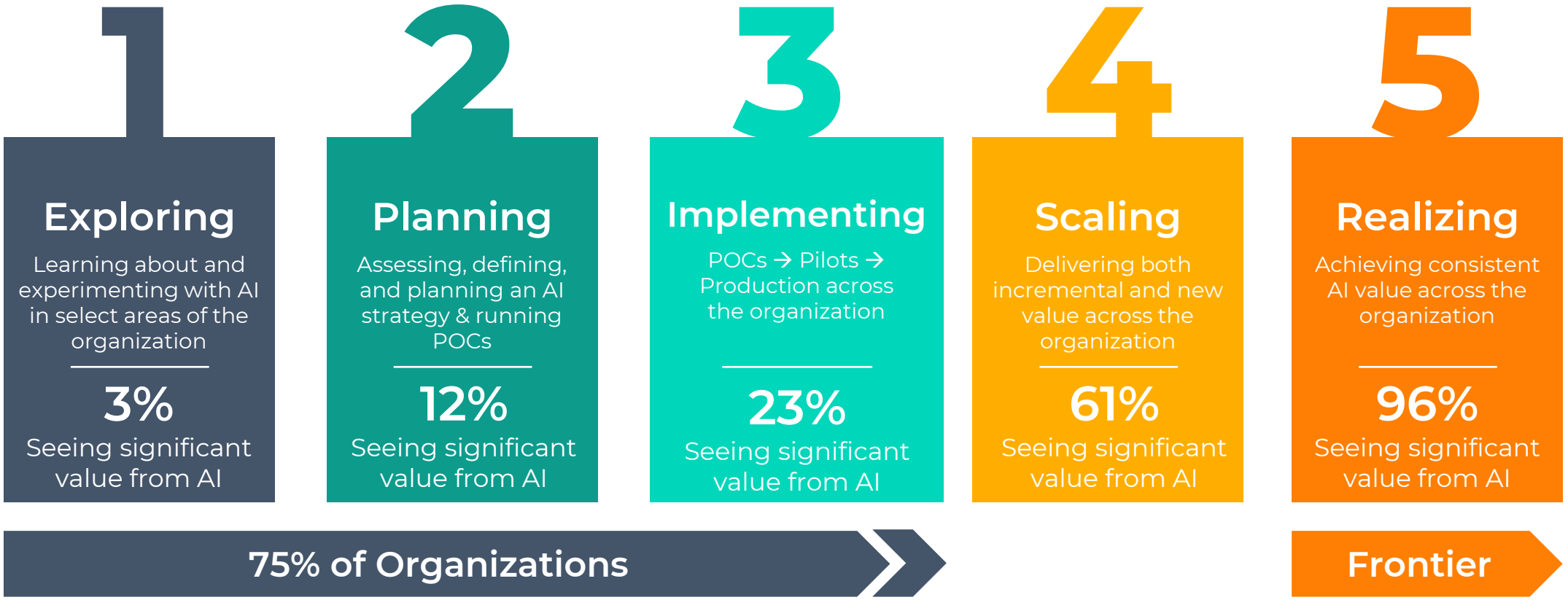
RESULTS

20%
reduction in safety incidents

94%
model accuracy rate with predictive AI

25,000+
employees positively impacted

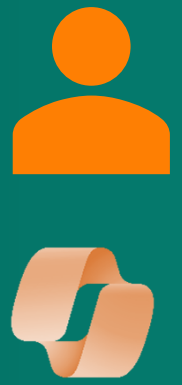
5 stages of AI Value Realization



Source: Microsoft AI Strategy Roadmap

The Journey to Frontier

Step 1



Human with assistant

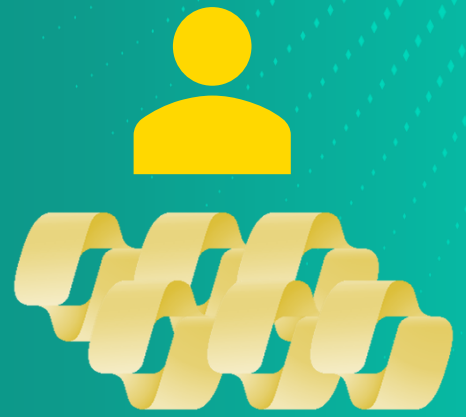
Every employee has an AI assistant that helps them work better & faster

Step 2

Human-agent team

Agents join the team as “digital colleagues”, taking on specific tasks at human direction

Step 3



Human-led, agent- operated

Humans set directions and agents execute business processes and workflows, checking in as needed.

Attention & Investments are Accelerating

1

Corporate investments in AI have doubled since last year and are here to stay

94%

of CEOs say they will continue to invest even if it does not pay off in 2026

2

AI corporate transformation is moving from a CIO-led to a CEO-led initiative

72%

of CEOs say they are the main decision maker on AI in their organization

3

Three CEO archetypes emerge with Trailblazer CEOs leading end-to-end AI transformation

60%

of Trailblazers' AI budget will be spent on agentic AI

Source: BCG AI Radar Jan 2026

The “AI Divide” is Real – and Widening

Leaders are achieving 3x the returns of laggards

2.84x

Frontier Firms ROI

0.84x

Laggards ROI

Source: What Every Cie Can Learn From Frontier Firms Leading The AI Revolution

Barriers to Value We're Seeing

Endless Experimentation

"Do we have leadership buy-in?"

- Lack shared understanding of AI's capabilities and potential
- Value not quantified or measured
- Use case not compelling enough
- POCs are too technically focused
- Insufficient change management

Stalling Before the Finish Line

"Are we really, really ready?"

- Debates about accuracy
- Sliding definition of "done"
- "What's the cost of AI ?"
- "How reliable is AI?"
- "Is this secure?"
- "Are our people ready?"

Overcoming the Barriers

Fluency

Focus
(on Value)

Follow-Through

AI Fluency - Building Understanding

AI flu·en·cy *noun*

: the ability to confidently understand, question, lead strategically around, and create business value through AI

Knowing what AI is, what it isn't, what it means, and what to do with it

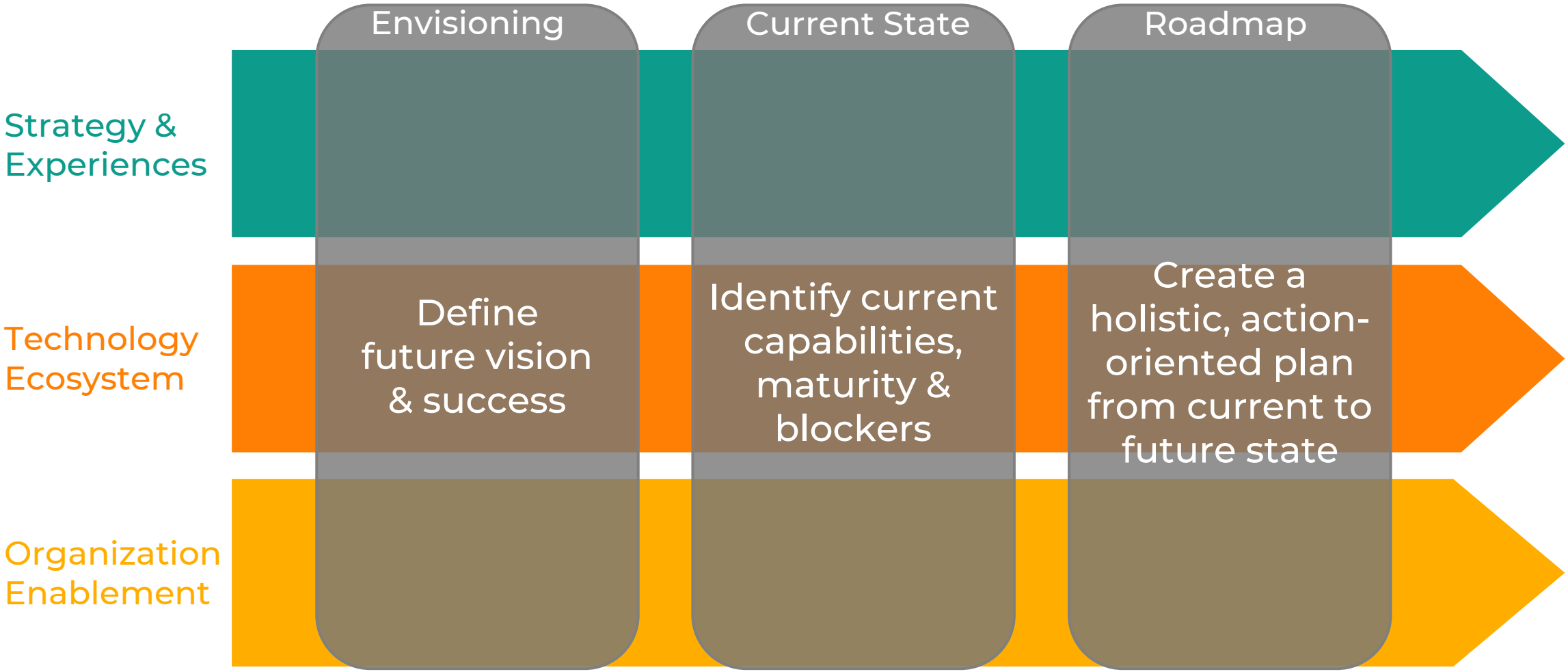
38%

Canadians said they have moderate or high knowledge of AI

Source: 2025 KPMG - Trust, Attitudes & Use of AI

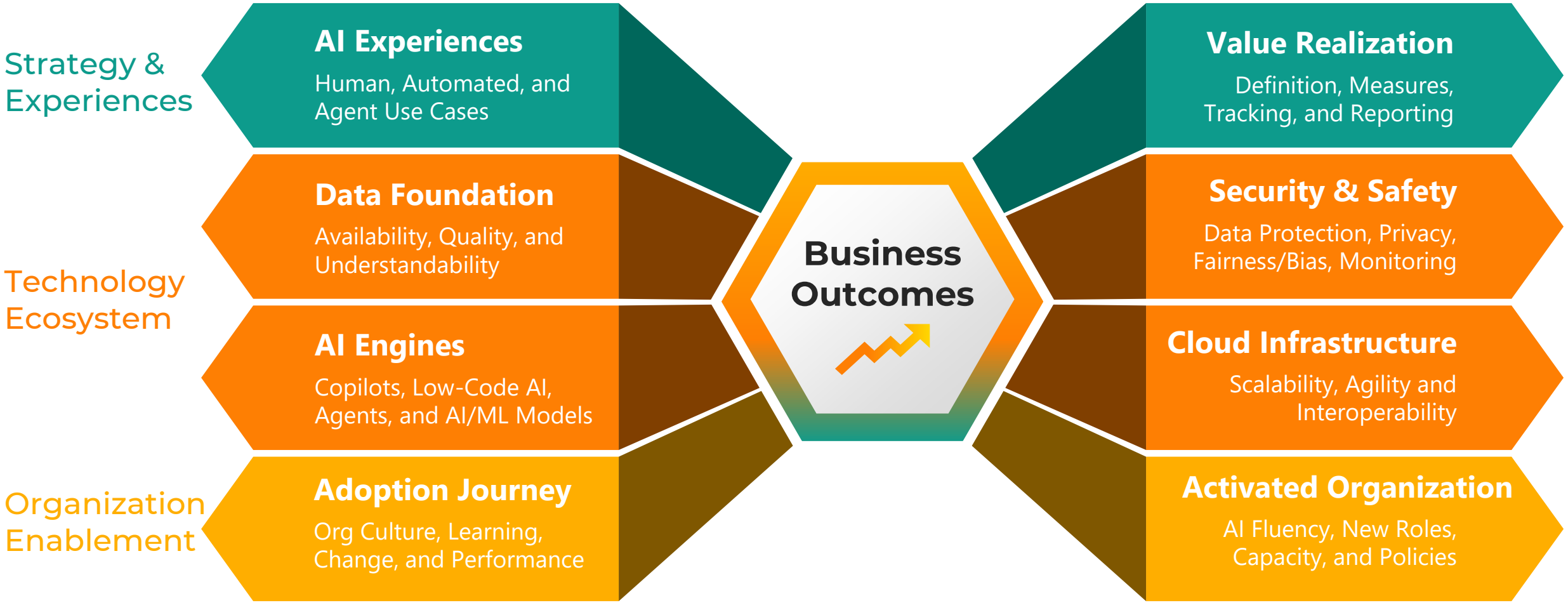
A Focus on Value Realization

Understand where you want to go, where you are, and how to get there



Follow-Through - Capabilities to Unlock Value

Overcome AI barriers by building for performance in eight areas



Takeaways

What We Explored

AI fluency drives project success through understanding and engagement

Teams that speak a common AI language move faster and deliver better outcomes.

Focus on value across teams and capabilities to ensure alignment

Real impact comes from building capabilities and connecting use cases to business priorities.

Follow through for enablement and performance and to scale wins

Sustained momentum requires ongoing support, measurement, and adaptation.

Action to Take

Elevate leadership fluency with **AI Fluency Accelerators**

Help build a shared understanding of value and impact

Build momentum with a **Value Realization** workshop

Prioritize use cases, define baselines and KPI owners, and stage quick value sprints.

Grow value with an **Adoption and Governance Program**

Launch a wave plan by role and risk, enable champions and office hours, ….measure usage, satisfaction, and business impact.

AI projects don’t struggle because of algorithms...

...they struggle because of missing alignment, culture, and clarity.

Source: 2025 Harvard Business Review - Don't Let AI Reinforce Silos

Thank you!

...and let's connect to continue the conversation